

Sinclairville Free Library
Board of Trustees Meeting
April 24, 2024
Agenda 6 PM

1. Call to order
2. Pledge of Allegiance
3. Privilege of the floor
4. Approval of March 27, 2024 minutes
5. Financial Report and approval of expenditures
6. Report of Library Director
7. Report of Special Committees:
8. Correspondence and Communications:
9. Old Business:
 - Watch for Bake Sale requests for spring BarBQ at the firehall.
 - Roz and Bill are working on completing the grant that Larry started which will pay for the electrical hook up of the heated sidewalks, split load delivery of cement, and new community computers for the library. The grant is through Chautauqua Regional

Community Foundation. Roz just received a favorable phone call from CRCF asking clarifying questions regarding the grant. It appears the library will have to cover \$246 for the overall project. Final decision will be mid-May

- No feedback from Holmberg grant for Dell All-in-One computers for patron usage. To be reviewed in June with a decision in July.
- Discuss possible closure on Saturdays during the summer months.
- Other?

10. New Business:

- Thanks to all the board members for their roles in creating an overwhelmingly positive Volunteer Soup-A-Thon
- Thoughts about Victorian Tea. Any ideas for entertainment?
- Discuss possible closure on Saturdays
- Other?

11. Next meeting is May 29, 2024 at 6pm

SINCLAIRVILLE FREE LIBRARY BOARD MINUTES

March 27, 2024

OPENING: Bill Newton called the meeting to order March 27, at 6:04 PM with reciting the Pledge of Allegiance.

PRESENT: Lisa Greeley, Beth Hadley, Darla Frost-Kianos, Peggy Minckler, Bill Newton, Roslin Newton, Linda Bartholomew. Jeanne Oag visited from CVCS School Board at meeting end

MEMBERS ABSENT: Larry Barmore, Candi George, Betty Jean Ridout, Jessica Emmott

APPROVAL OF MINUTES: The February 28, 2024 minutes were approved with corrections. Motion to accept by Darla Frost Kianos, seconded by Peggy Minckler, motion carried.

FINANCIAL REPORT: Darla Frost Kianos moved to approve, Linda Bartholomew seconded, motion carried.

DIRECTOR'S REPORT: The report was reviewed.

1. Beth shared there were donations to the Kochersberger fund last year. This could be suggested as a donation option for other supporters, especially in light of upcoming anniversary for the library. Signage may be posted near the circulation desk offering this information
2. Give Big CHQ online fundraiser is June 13th. This was not highly profitable last year, but could be worth effort this year as funding is needed. Anyone interested in helping is welcome. Motion to establish library with Give Big CHQ by Roslin Newton, seconded by Lisa Greeley, motion carried.
3. The sidewalk project was reviewed. Beth will request an extension of two months until potential funding from grants is finalized in mid-May
4. Beth discussed library service options that may be cut in case the school vote fails. Reduced hours would be the first option

SPECIAL COMMITTEES:

Building and Grounds: No report

CORRESPONDENCE:

None reported

OLD / UNFINISHED BUSINESS:

1. In early May the library sign will remind voters that the library proposition is on the back of the school ballot,
2. Linda will take proposition brochures to Heritage Village. There may be transportation to the school in May for residents to vote
3. Beth will take information to the 76ers
4. Volunteer recognition event will be an opportunity to share the funding information
5. Volunteer recognition dinner will take place on April 16th. Beth will decorate with books that attendees can take home. Trustees will bring soup with a recipe in case of food allergies, and arrive at 5:00. Lisa will make signs on posterboard to direct volunteers to the correct location at Park Church.

NEW BUSINESS:

1. Jeanne Oag reviewed options and risks to the funding proposition. Board decided to promote through a publicity campaign as follows:
 - a. Submit to Newspaper - articles containing the Kochersberger family letters, and letters to the editor (Roslin, Lisa)
 - b. Trustees will meet with fire departments in Gerry, Sinclairville, Stockton (Bill)
 - c. Board will add information to the library sign (Lisa)
 - d. Information will be shared at Heritage, School, Fire Depts, 76ers, Superette
 - e. A phone tree should be used at the time of the vote, the day before or on the date. Each trustee should list and call people they know who will vote, and ask each person to reach out to at least one other supporter or more
 - f. Roz and Bill will reach out to Barb Mallette regarding Cassadaga library's efforts for publicity.
2. Roz Newton moved to approve the document retention and destruction policy, seconded by Darla Frost Kianos, motion carried
3. Board will review at next meeting vacant Vice President's position for Larry Barmore, currently on leave of absence.

ADJOURNMENT: The meeting was adjourned at 7:08 pm . Motion by Roslin Newton and seconded by Darla Frost Kianos. The next meeting will be held on April 24, 2024, at 6:00 PM in the library.

Minutes submitted by: Lisa Greeley






Approved:_____.

May 2024

LIFE STORY DISPLAY RECEPTION
 Read and See the Life Stories of residents of the Homestead Retirement Community. Hosted by the Heritage Ministries. Refreshments.


SINCLAIRVILLE FREE LIBRARY

PO BOX 609
 15 MAIN STREET
 SINCLAIRVILLE, NY 14782
 PHONE: 716.962.5885
 FAX: 716.962.5885
 Director: Beth Hadley
 info@sinclairvillelibrary.org
 www.sinclairvillelibrary.org

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
The Pilcrow Foundation's Children's Book Project Grant Reception Thursday, May 23rd 5:00 to 7:00 pm The library was awarded the Children's Book Project Grant from the Pilcrow Foundation in October of 2023. The library raised \$400 in donations and sponsorship during our Read-A-Thon in February. The Pilcrow Foundation matches and doubles our raised funds allowing us to select \$1200 (retail price) worth of Children's and Junior books to add to our collection.  Come In and Check Out our NEW BOOKS! Readers and Sponsors will be able to select title(s) in which to have their name included on a bookplate. Refreshments.			1 Child's Play 1:00 - 2:00 pm Homeschool Hour 2:30 - 3:30 pm Write Spirit 7:00 pm Virtual	2 Life Story Display Reception hosted by Heritage Ministries 2:00 - 4:30 pm Life Story Writing 6:00 pm Ages 12 & up Hybrid	3 Write Circle 9:00 am Hybrid Sinclairville Samplers 10:30 am Library Services @ The Homestead 2:00 pm Life Story Writing @ The Homestead 3:00 pm	4	
5	6	7	8 Child's Play 1:00 - 2:00 pm Write Spirit 7:00 pm Virtual	9	10 Write Circle 9:00 am Hybrid Sinclairville Samplers 10:30 am "Top Errors Writers Make and How to Avoid Them" with author Kathy Carlton Willis 10:30 am	11	
12 Happy Mother's Day!!! 	13 Family Night "Lego STEM" 6:00 pm Plan and build a Lego Fidget Spinner or Cube that you can take home!!! 	14	15 Child's Play 1:00 - 2:00 pm Write Spirit 7:00 pm Virtual	16 Life Story Writing 3:30 pm Ages 12 & up Hybrid	17 Write Circle 9:00 am Hybrid Sinclairville Samplers 10:30 am Library Services @ The Homestead 2:00 pm Book Club @ The Homestead 3:00 pm	18	
19	20 Gardening with Native Plants 6:00 pm with Pat Martonis of Master Gardeners Books Unlimited Book Club 7:00 pm	21	22 Child's Play 1:00 - 2:00 pm Write Spirit 7:00 pm Virtual	23 The Pilcrow Foundation: Children's Book Project Grant Reception 5:00 - 7:00 pm 	24 Write Circle 9:00 am Hybrid Sinclairville Samplers 10:30 am	25	
26 Happy Memorial Day!!! 	27 Closed in Observance of Memorial Day No School @ CVCS	28	29 Child's Play 1:00 - 2:00 pm Library Board Mtg 6:00 pm Write Spirit 7:00 pm Virtual	30 Virtual Book Club 7:30 pm Hybrid	31 Write Circle 9:00 am Hybrid Sinclairville Samplers 10:30 am	June 1	

PROGRAMS:
Child's Play: For ages birth to preschool. Participate in stories, songs & fingerplays. Take away craft or activity for extended learning. Registration is required.
Homeschool Hour: For our local homeschool families. Network and socialize, fun learning activities.
Library Services @ The Homestead: Help with library cards, borrowing/requesting materials, returning materials. Please bring passwords for digital assistance.
Life Story Writing @ The Homestead: Join us to explore life themes together and to create a written life story for personal reflection or to share with friends and family members.
Sinclairville Samplers: Quilting, knitting, crochet, embroidering, and fun with friends.

Write Spirit: Christian writing group for women. Virtual program.
MAKERSPACE
 Our Makerspace is available during Open Hours*
 LEGOS, marble runs, KINEX, building kits, challenges, craft kits and more.
 Parent/caregiver must accompany child

LIFE STORY WRITING!!!
Take time to document the story of your life.
 For ages 12 and up. All materials provided.
 Please register on our website or call 716.962.5885


FAMILY NIGHT!!!
 Stories, crafts and fun geared toward families

 Plan and build a Lego Fidget Spinner or Cube that is yours to take home!!!
 And, other Lego Build Challenges!

 Registration Requested
 All Materials Provided

HOURS
 Monday 2:00 - 7:00 pm
 Wednesday 9:00 am - 5:00 pm
 Thursday 2:00 - 7:00 pm
 Friday 10:00 am - 4:00 pm
 Saturday 10:00 am - 1:00 pm

BOOK CLUB SELECTIONS - COPIES ARE AVAILABLE THRU THE LIBRARY SYSTEM
 Books Unlimited Book Club Selection: "Horse" by Geraldine Brooks
 Book Club @ The Homestead: "Remarkably Bright Creatures" by Shelby Van Pelt
 Virtual Book Club Selection: "Horse" by Geraldine Brooks

 Please register for events or programs using our Event & Program Registration form on our website

APRIL 2024 LIBRARY DIRECTOR'S REPORT

STRATEGIC PLAN GOALS

- 1. Enhance Library Funding Streams**
- 2. Strengthen Outreach (Town of Gerry, CVCS, community groups)**
- 3. Catalogue and Digitize Local History Collection**
- 4. Staff and Volunteer Development**
- 5. Carry Out 25 Year Celebration of Library Building**
- 6. Identify Future Roles of the Library and Implement Changes**

Numbers are inserted to indicate when strategic plan goals have been targeted.

ADMINISTRATIVE

Quarterly Payroll Returns for the first quarter of 2024 were filed electronically.

Form 990-EZ for 2023 is being completed by volunteer bookkeeper Ricki Sharp to be signed by Board President Bill Newton prior to the May 15 deadline.

The library will be closed on Monday, May 27th in observance of Memorial Day.

Statistical report for the first quarter of 2024 was completed as required by CCLS.

BEAUTIFICATION AND DISPLAYS

A diorama created by Mike Minckler of the Battle of Waterloo has been placed in the display case in the middle of the library.

BUILDING, GROUNDS AND MAINTENANCE

Former trustee Eric Spinler says there is no access to water at the outdoor spigot because it was capped off due to a problem some time ago. If access to water outdoors is desired, we would need to put a new line in.

The timer for the library's outdoor lights to automatically turn on/off isn't working. Building and grounds committee member Al Fredrickson will repair the timer.

CORRESPONDENCE

Received the Account Statement from Victory Funds for the period January 2, 2024 through March 28, 2024 showing the total market value for all investment accounts to be \$16,024.68 on 3/28/24 (\$13,331.57 on 3/31/23).

Received an invitation to the Ross Grange's meeting held on April 15 with lunch at 12:30 and presentations from library directors from Kennedy, Ellington, Falconer and Sinclairville. Director Hadley attended to inform members of the library's accomplishments and provide our calendar of programs and events.

DONATIONS

Received a donation in the amount of \$50 from the TOPS NY 610 group that meets at the library each week.

FUNDRAISING 1

The library is now registered to participate in this year's Give Big CHQ, which will be conducted online June 13th. The link to review the Terms of Service our organization has agreed to in order to participate, please visit <https://www.givebigchq.org/info/terms-of-service>. For tools, templates and other resources to help us get ready for this year's event please visit: www.givebigchq.org/info/nonprofit-toolkit; www.givebigchq.org/info/trainings; www.givebigchq.org/info/downloads. Questions? Contact: Liz Jones, Chautauqua Region Community Foundation 716-661-3390/ ejones@crconline.org. 1

GRANTS 1

CCLS Outreach Grant: (Topic: Life Lessons Generational Outreach) The final report for this grant is due July 31. Funds are being used to provide scrapbooks and materials to inspire documentation of life lesson stories. 1

ALA Rounds 1 and 2: An extension was requested for Round 1 as we are waiting to learn if additional funding can be secured to add heating elements under the sidewalks that will be repaired as part of the Round 1 grant initiative. An extension was approved giving us a new deadline of June 30 to spend down the funds and July 31 for the final report. We have received \$10,000 more from the ALA in Round 2 to continue and expand the outreach we are doing as part of the Libraries Transforming Communities: Accessibility initiative.

Pilcrow Foundation: Books have arrived and are being processed in preparation for the reception to be held on Thursday, May 23 from 5 to 7 PM. The final report to the foundation is due by June 3.

MEMORIALS

A donation was made by Jessica Huling and family in memory of Floyd S. "Hagen" Boardman from Hannah and Cody George.

The "Lisa Waite Memorial" has been established by the family of Lisa, who is the daughter of Cathy Obert, our longtime library volunteer and supporter. From their Facebook post: "As an avid reader, Lisa spread the love of reading to all who knew her. She, alongside her mother, co-founded the Read n'Feed book club, bringing together a community of readers from across the area. As a Sinclairville native and member of the Sinclairville Library, a memorial will be built outside the library in Lisa's memory.

Donations will go towards the creation of an outdoor space for readers to sit in the shade and enjoy a book or two.” Donations have been coming in totaling over \$5,000.00. Any funds remaining after the creation of this memorial will be used for the benefit of the library as per Cathy’s instructions. Rodney Waite will purchase and install this memorial site.

OUTREACH 2

Outreach continues with the Little Seeds Preschool, CVCS Pre-K visits to the library, Life Story programming at CVCS and the Homestead, The Wrap childcare program at Park Methodist Church, and library services and programs offered at the Homestead bi-monthly.

POLICIES AND PROCEDURES

Library policies are to be reviewed and re-approved every five years. Please review the Annual Library Budget Policy and Confidentiality of Records Policy.

PROFESSIONAL DEVELOPMENT

Library Assistant Huling participated in trainings offered by CCLS on the topics of Summer Reading Program Nitty Gritty and Marketing in the Library. 4

PROGRAMS AND EVENTS

Highlights:

Life Story Display and Reception hosted by Heritage Ministries: Thursday, May 2 from 2 to 4:20 PM. Residents of the Homestead Campus in Gerry have been writing their stories through a collaboration between Heritage ministries and the library. This reception is an opportunity to celebrate with them and honor them for their work. Refreshments will be provided by Heritage.

Life Story Writing Programs: Programs to help people ages twelve and up at the library document the stories of their life experience are planned on Thursday, May 2 at 6 PM and Thursday, May 16 at 3:30 PM. These are hybrid programs, with both in-person and remote attendance by Zoom available. Another program has been presented at the CVCS Family Center on Wednesday, April 17 and will be followed up with another event scheduled for Wednesday, April 24 at 9 AM at the Family Center.

Author and Speaker Kathy Carlton: Friday, May 10 at 10:30 AM : Willis will speak on the topic “Top Errors Writers Make and How to Avoid Them.” This program will be available both in-person and online via Zoom. Over 1,000 of Kathy’s articles have been published, and she is known for her Grin Gal line of books.

Family Night “Lego STEM”: Monday, May 13 at 6 PM: Plan and build a Lego Fidget Spinner or Cube that you can take home.

Gardening with Native Plants: Monday, May 20 at 6 PM: Join Master Gardener Pat Martonis to learn about this topic.

Children's Book Project Grant Reception: Thursday, May 23 from 5 to 7 PM: A time to celebrate and appreciate donors who assisted the library in raising funds through a read-a-thon as part of the Pilcrow Foundation's book grant program. New children's books made possible through this project will be on display and available to check out.

Book Club Selections:

Books Unlimited will meet at the library on Monday, May 20 at 7 PM to discuss Horse by Geraldine Brooks.

Virtual Book Club will meet on **Thursday**, May 30 at 7:30 PM to discuss Horse by Geraldine Brooks. This will be a hybrid meeting. The link to join online is available upon request.

Book Club at the Homestead in Gerry will meet in the Seeley building's lower level to discuss Remarkably Bright Creatures by Shelby Van Pelt on May 17 at 3 PM.

Program Updates:

Virtual Book Club has begun to schedule hybrid meetings for the next several months, beginning with the discussion of Killers of the Flower Moon to be held in person at the library as well as online at 7:30 PM on April 29. **Family History Club:** This group is no longer meeting due to lack of volunteer leadership and not enough participant interest.

STAFF AND VOLUNTEERS 4

Trustees, thank you for the wonderful volunteer appreciation soup buffet that you prepared for our volunteers. It was a truly special evening that our volunteers enjoyed very much. 4

Val Milliman has resigned from her volunteer position at the library: "I have thoroughly enjoyed my second season at the library; it's been a little more than three years and I hope I have done some useful things to help you do the most in service to the community." We will miss Val at the library. If you know anyone who might enjoy volunteering some of their time at the library, please encourage them to come in for conversation on the opportunities available here.

6:38 PM
 04/15/24
 Accrual Basis

Sinclairville Free Library
Balance Sheet Prev Year
 As of March 31, 2024

	Mar 31, 24	Mar 31, 23
ASSETS		
Current Assets		
Checking/Savings		
Checking - Community Bank		
Checking - Operating	5,009.95	14,534.68
Grant Funding		
Restricted Funds		
ALA/LTC	19,128.42	0.00
Total Restricted Funds	19,128.42	0.00
Total Grant Funding	19,128.42	0.00
Total Checking - Community Bank	24,138.37	14,534.68
Front Desk Change	15.00	15.00
Petty Cash	50.00	50.00
Savings	12.32	3,911.15
Total Checking/Savings	24,215.69	18,510.83
Other Current Assets		
Investment		
Investment-Orig + Income	16,576.35	15,939.46
Unrealized Gain (Loss) on Inves	-551.67	-2,705.33
Total Investment	16,024.68	13,234.13
Total Other Current Assets	16,024.68	13,234.13
Total Current Assets	40,240.37	31,744.96
Fixed Assets		
Land & Building	244,123.98	244,123.98
Total Fixed Assets	244,123.98	244,123.98
TOTAL ASSETS	284,364.35	275,868.94
LIABILITIES & EQUITY		
Equity		
32000 · Unrestricted Net Assets	268,764.78	273,756.48
Net Income	15,599.57	2,112.46
Total Equity	284,364.35	275,868.94
TOTAL LIABILITIES & EQUITY	284,364.35	275,868.94

Sinclairville Free Library
Profit & Loss Budget - Actual
 January through March 2024

	<u>Jan - Mar 24</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
CCLS - System Cash Grants			
Other Cash Grants	695.00	3,000.00	-2,305.00
11.3 · LLSA	143.70	1,500.00	-1,356.30
11.7 · Materials Plan	755.50	3,000.00	-2,244.50
Total CCLS - System Cash Grants	<u>1,594.20</u>	<u>7,500.00</u>	<u>-5,905.80</u>
11.1 · Public Funding			
Charlotte	12,500.00	12,000.00	500.00
Gerry	6,000.00	6,000.00	0.00
Sinclairville	0.00	9,500.00	-9,500.00
Total 11.1 · Public Funding	<u>18,500.00</u>	<u>27,500.00</u>	<u>-9,000.00</u>
11.13 · Other Receipts			
11.14 · Gifts & endowments			
Donation	1,257.50		
Memorial	525.00	500.00	25.00
Other Grants	10,000.00		
11.14 · Gifts & endowments - Other	0.00	8,000.00	-8,000.00
Total 11.14 · Gifts & endowments	<u>11,782.50</u>	<u>8,500.00</u>	<u>3,282.50</u>
11.15 · Fund Raising			
Annual Appeal	1,095.00	6,000.00	-4,905.00
Bake Sale	0.00	250.00	-250.00
Chicken BBQ	0.00	2,000.00	-2,000.00
Give Big CHQ	0.00	1,000.00	-1,000.00
Painted rocks	21.00	50.00	-29.00
Total 11.15 · Fund Raising	<u>1,116.00</u>	<u>9,300.00</u>	<u>-8,184.00</u>
11.16 · Investment Income			
Savings Interest	0.13	4.00	-3.87
11.16 · Investment Income - Other	0.01		
Total 11.16 · Investment Income	<u>0.14</u>	<u>4.00</u>	<u>-3.86</u>
11.17 · Library Charges			
Copy	31.75	100.00	-68.25
Fax	14.00	50.00	-36.00
Lost Card	1.00		
Printing	33.25	150.00	-116.75
Total 11.17 · Library Charges	<u>80.00</u>	<u>300.00</u>	<u>-220.00</u>
11.18 · Other Income			
Book Sale	0.00	250.00	-250.00
11.18 · Other Income - Other	0.00	0.00	0.00
Total 11.18 · Other Income	<u>0.00</u>	<u>250.00</u>	<u>-250.00</u>
Total 11.13 · Other Receipts	<u>12,978.64</u>	<u>18,354.00</u>	<u>-5,375.36</u>
Total Income	<u>33,072.84</u>	<u>53,354.00</u>	<u>-20,281.16</u>

Sinclairville Free Library
Profit & Loss Budget - Actual
 January through March 2024

	Jan - Mar 24	Budget	\$ Over Budget
Expense			
Employee Expenses			
12.3 · Salaries			
Assistant	3,736.00	16,640.00	-12,904.00
Manager	6,489.02	29,120.00	-22,630.98
Total 12.3 · Salaries	10,225.02	45,760.00	-35,534.98
12.4 · Employee Benefits	1,720.74	4,700.00	-2,979.26
Total Employee Expenses	11,945.76	50,460.00	-38,514.24
Library Materials			
12.6 · Printed Material			
Books	950.63		
12.6 · Printed Material - Other	0.00	4,000.00	-4,000.00
Total 12.6 · Printed Material	950.63	4,000.00	-3,049.37
12.7 · Electronic Material	300.00	1,200.00	-900.00
12.8 · Other Material			
Audio CD's	0.00	150.00	-150.00
DVD's	14.96	200.00	-185.04
Toys/Manipulatives	0.00	25.00	-25.00
Total 12.8 · Other Material	14.96	375.00	-360.04
Total Library Materials	1,265.59	5,575.00	-4,309.41
12.17 · Building Operation & Maintenance			
Other Bldg Oper & Maint			
Building Insurance	2,071.16	2,000.00	71.16
Cleaning	600.00	3,150.00	-2,550.00
Supplies	26.63	500.00	-473.37
Utilities	1,433.62	5,250.00	-3,816.38
Total Other Bldg Oper & Maint	4,131.41	10,900.00	-6,768.59
Repairs	746.66	500.00	246.66
Total 12.17 · Building Operation & Maintenance	4,878.07	11,400.00	-6,521.93
12.25 · Miscellaneous Expense			
Equipment	39.99	2,500.00	-2,460.01
Office & Library Supplies	288.64	1,000.00	-711.36
Postage	68.00	150.00	-82.00
Professional & Consultant Fees	75.00	500.00	-425.00
Technology updating	0.00	1,000.00	-1,000.00
Telephone & Internet	79.98	750.00	-670.02
z-Miscellaneous - other			
Advertising	55.00	100.00	-45.00
Program Expense			
Summer Reading Program	0.00	500.00	-500.00
Program Expense - Other	213.07	1,200.00	-986.93
Total Program Expense	213.07	1,700.00	-1,486.93

6:39 PM
 04/15/24
 Accrual Basis

Sinclairville Free Library
Profit & Loss Budget - Actual
 January through March 2024

	<u>Jan - Mar 24</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Travel	107.87	350.00	-242.13
Volunteer Expense	0.00	100.00	-100.00
z-Miscellaneous - other - Other	0.00	500.00	-500.00
Total z-Miscellaneous - other	<u>375.94</u>	<u>2,750.00</u>	<u>-2,374.06</u>
Total 12.25 · Miscellaneous Expense	<u>927.55</u>	<u>8,650.00</u>	<u>-7,722.45</u>
Total Expense	<u>19,016.97</u>	<u>76,085.00</u>	<u>-57,068.03</u>
Net Ordinary Income	14,055.87	-22,731.00	36,786.87
Other Income/Expense			
Other Income			
Investment - not on annual rept	1,543.70		
Total Other Income	<u>1,543.70</u>		
Net Other Income	<u>1,543.70</u>		
Net Income	<u><u>15,599.57</u></u>	<u><u>-22,731.00</u></u>	<u><u>38,330.57</u></u>